

PRODUCT MANAGER

ABOUT THE ORGANIZATION Mutual Capital Analytics works with leaders of Mutual and Regional Insurance Companies to create products and services that help them compete more effectively in a highly regulated, increasingly competitive environment. We build, implement and optimize analytics-based solutions to drive improvements so our customers can thrive in their markets.

EOE STATEMENT We are an equal employment opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability status, protected veteran status or any other characteristic protected by law.

DESCRIPTION About Mutual Capital Analytics

At Mutual Capital Analytics (MCA), our mission is to help all mutual insurance companies transform their businesses using data and analytics. We help our clients build, implement, and optimize analytics throughout their company to drive improvements and thrive in their markets.

Overview

The ideal candidate will combine strategic product thinking with data-driven analysis to help MCA launch the next generation of insurance product initiatives. In this role you will develop strategic insurance products and improve our analytics capabilities to power client performance.

Responsibilities: Product Manager

- Build out analytics capabilities and perform ongoing ad-hoc analysis to assess our clients' product performance and extract new product insights.
- Actively monitor top and bottom-line results for clients using internal or external tools and platforms.
- Benchmark competitor products using the latest market expertise.
- Support the implementation of strategic insurance product initiatives, monitor results in market and optimize over time.
- Develop and nurture relationships with clients and provide thought leadership across the mutual insurance industry.
- Proactively seek out 3rd party vendors to evaluate developing capabilities.
- Partner with MCA client leadership team to achieve organizational buy-in on key product efforts.
- Defines content, builds material to tell a story, and lead client and internal meetings broadly across topics
- Provides input regarding client long-term strategy/roadmap inclusive of MCA and non-MCA activities
- Sets a positive example of professionalism, integrity and dedication for the team

Education and Qualifications:

- Bachelor's degree in business, insurance, finance, analytics, economics, or related quantitative field.
- 2 or more years of P&C experience; personal lines and small commercial strongly preferred.
- Highly analytical; excel at leveraging customer research and analytics to drive product decisions.
- Ability to work effectively with people at all levels in an organization.
- Strong technology background; familiarity working with tools such as SQL, R, and Python is a plus.
- Comfortable with change, ambiguity, debate, conflict, experimentation, and informed risk-taking.
- Demonstrate excellent leadership skills; naturally collaborative, excelling at influencing without direct authority.

Job Requirements and Work Environment:

- If local to CT office, ability to work effectively in a hybrid office environment, balancing in-office and remote workdays.
- While based in CT, MCA welcomes applications for candidates seeking a fully remote working arrangement.
- Ability to travel when necessary (approximately 5-10%)

Compensation Overview:

The actual salary for this position will be determined by a number of factors, including the scope and complexity; the skills, education, training, credentials and experience of the candidate; and other conditions of employment. As part of our comprehensive compensation and benefits program, employees are also eligible for company performance-based annual cash incentive awards.